# THE WINNERS

## IFR AWARDS 2018

### TOP AWARDS

<table>
<thead>
<tr>
<th>Award</th>
<th>Winner</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bank of the Year</td>
<td>JP Morgan</td>
</tr>
<tr>
<td>Bond House</td>
<td>HSBC</td>
</tr>
<tr>
<td>Equity House</td>
<td>Goldman Sachs</td>
</tr>
<tr>
<td>Loan House</td>
<td>Goldman Sachs</td>
</tr>
<tr>
<td>Emerging Markets Bond House</td>
<td>Goldman Sachs</td>
</tr>
<tr>
<td>Capital Markets Adviser</td>
<td>Rothschild</td>
</tr>
<tr>
<td>M&amp;A Adviser</td>
<td>Rothschild</td>
</tr>
<tr>
<td>Restructuring Adviser</td>
<td>Houlihan Lokey</td>
</tr>
<tr>
<td>Bank for Financial Institutions</td>
<td>Citigroup</td>
</tr>
<tr>
<td>Bank for Governments</td>
<td>HSBC</td>
</tr>
<tr>
<td>Bank for Financial Sponsors</td>
<td>Goldman Sachs</td>
</tr>
</tbody>
</table>

### ISSUER AWARDS

<table>
<thead>
<tr>
<th>Award</th>
<th>Issuer</th>
</tr>
</thead>
<tbody>
<tr>
<td>SSAR Issuer</td>
<td>Kingdom of Spain</td>
</tr>
<tr>
<td>Financial Issuer</td>
<td>Nordea</td>
</tr>
<tr>
<td>Corporate Issuer</td>
<td>Bayer</td>
</tr>
<tr>
<td>Financing package</td>
<td>Refinitiv's US$13.5bn loan and bond financing</td>
</tr>
</tbody>
</table>

### BOND AWARDS

<table>
<thead>
<tr>
<th>Award</th>
<th>Bond</th>
</tr>
</thead>
<tbody>
<tr>
<td>US Bond House</td>
<td>Goldman Sachs</td>
</tr>
<tr>
<td>US Bond</td>
<td>CVS Health’s US$40bn nine-tranche bond</td>
</tr>
<tr>
<td>Yankee Bond</td>
<td>Bayer’s US$15bn eight-part bond</td>
</tr>
<tr>
<td>Euro Bond House</td>
<td>BNP Paribas</td>
</tr>
<tr>
<td>Euro Bond</td>
<td>Recordati’s €1.3bn dual-tranche bond</td>
</tr>
<tr>
<td>Yen Bond House</td>
<td>Mizuho Securities</td>
</tr>
<tr>
<td>Yen Bond</td>
<td>Lloyds Banking Group’s ¥169bn triple-tranche Samurai</td>
</tr>
<tr>
<td>Sterling Bond House</td>
<td>NatWest Markets</td>
</tr>
<tr>
<td>Sterling Bond</td>
<td>EIB’s £1bn five-year bond</td>
</tr>
<tr>
<td>Swiss Franc Bond House</td>
<td>UBS</td>
</tr>
<tr>
<td>Swiss Franc Bond</td>
<td>Nestle’s SFr1.5bn dual-tranche bond</td>
</tr>
<tr>
<td>Niche-Market Bond</td>
<td>World Bank’s A$110m two-year bond</td>
</tr>
<tr>
<td>North America Investment-Grade</td>
<td>Bank of America Merrill Lynch</td>
</tr>
<tr>
<td>Corporate Bond House</td>
<td>CVS Health’s US$40bn nine-tranche bond</td>
</tr>
<tr>
<td>North America Investment-Grade</td>
<td>Societe Generale</td>
</tr>
<tr>
<td>Corporate Bond</td>
<td>University of Cambridge’s £600m dual-tranche bond</td>
</tr>
<tr>
<td>Europe Investment-Grade</td>
<td>Citigroup</td>
</tr>
<tr>
<td>Corporate Bond House</td>
<td>Royal Bank of Canada’s US$1.8bn five-year bond</td>
</tr>
<tr>
<td>Europe Investment-Grade</td>
<td>BNP Paribas</td>
</tr>
<tr>
<td>Corporate Bond</td>
<td></td>
</tr>
</tbody>
</table>
Europe Financial Bond
SSAR Bond House
SSAR Bond
Covered Bond House
Covered Bond
SRI Bond House
SRI Bond
North America High-Yield Bond House
North America High-Yield Bond
Europe High-Yield Bond House
Europe High-Yield Bond

Novo Banco's €400m Tier 2 10-year bond
HSBC
EIB's £1bn five-year bond
HSBC
Nordea Mortgage Bank's €2bn dual-tranche bond
Credit Agricole
ING's €2.6bn-equivalent dual-tranche bond
Morgan Stanley
Uber's US$2bn dual-tranche private placement
Deutsche Bank
Recordati's €1.3bn dual-tranche bond

STRUCTURED FINANCE AWARDS
North America ABS House
North America ABS Issue
North America MBS House
North America MBS Issue
EMEA Structured Finance House
EMEA Structured Finance Issue
Asia-Pacific Structured Finance Issue

Barclays
Air Lease's US$545m securitisation
Citigroup
Gramercy Property Trust's US$3bn CMBS
Lloyds Bank
Bayfront Infrastructure's US$458m project finance CLO

EMERGING MARKETS AWARDS
Emerging EMEA Bond House
Emerging EMEA Bond
Latin America Bond House
Latin America Bond
Asia Bond House
Asia Bond

Citigroup
Metinvest's US$1.35bn dual-tranche bond and tender
Citigroup
GOL's US$500m seven-year bond
HSBC
ChemChina's US$6.4bn-equivalent six-tranche bond

LOAN AWARDS
Americas Loan House
North America Loan
Latin America Loan
EMEA Loan House
EMEA Loan
Asia-Pacific Loan House
Asia-Pacific Loan
North America Leveraged Loan
EMEA Leveraged Loan
North America Mid-Market Loan

Goldman Sachs
Comcast's US$39bn acquisition financing
Petrobras' US$4.35bn revolving credit facility
BNP Paribas
Melrose's £4.5bn acquisition loan
Citigroup
GLP's US$4.1bn acquisition loan
ION Trading's US$2.1bn-equivalent acquisition loan
TDC's €5.9bn public-to-private acquisition loan
Big Ass Solutions' US$250m acquisition loan
EQUITY AWARDS
North America Equity House  Goldman Sachs
North America IPO  Elanco Animal Health’s US$1.7bn IPO
North America Secondary Equity Issue  Centene’s US$2.86bn follow-on
Latin America Equity House  Goldman Sachs
Latin America Equity Issue  PagSeguro Digital’s US$2.6bn IPO
EMEA Equity House  Morgan Stanley
EMEA IPO  Adyen’s €947m IPO
EMEA Secondary Equity Issue  Cineworld’s £1.7bn rights issue
Asia-Pacific Equity House  Goldman Sachs
Asia-Pacific IPO  Innovent Biologics’ HK$3.8bn IPO
Asia-Pacific Secondary Equity Issue  Naspers’ HK$77bn Tencent Holdings block trade
US Mid-Market Equity House  Cowen
EMEA Mid-Market Equity House  Peel Hunt

STRUCTURED EQUITY AWARDS
Americas Structured Equity House  Morgan Stanley
Americas Structured Equity Issue  Twitter’s US$1.15bn six-year convertible bond
EMEA Structured Equity House  UBS
EMEA Structured Equity Issue  Swiss Re’s US$500m six-year convertible bond
Asia-Pacific Structured Equity House  Credit Suisse
Asia-Pacific Structured Equity Issue  LG Chem’s US$610m dual-currency convertible bond