

# IFR AWARDS 2018 PROCESS

We invite banks to pitch now for the IFR Awards 2018.

To help with our selections, banks, advisers and issuers may submit brief written presentations along with supporting data.

IFR journalists will also organise pitch meetings. However, pitching is entirely optional and consideration for an award will not be limited to advisers or issuers that participate in this way.

## **All written pitches should reach us by October 15.**

We will continue to monitor the market until the end of the awards year (the period in which deals must price for consideration) and banks may submit addenda to include significant deals that price after submitting their pitches.

## **The awards year runs from November 16 2017 to November 15 2018.**

Presentations for house awards should summarise achievements in the awards year.

- How has your institution progressed over the course of the year?
- What strategic goals have been met?
- How have they been achieved?
- In what ways has your institution adapted to the trends that have driven market activity during the year?
- What has been noteworthy about your deal roster, whether in terms of deal size, geographical and/or sectoral diversification, degree of innovation or complexity?

Presentations should include individual summaries of the main relevant transactions. Separate documents should be submitted for each major asset class.

Pitch meetings with IFR journalists are limited to a maximum of two hours per asset class. The contents of pitch meetings will be considered to be “on

the record”, though comments can be made “off the record” if specifically stated at the time.

Pitch documents should be emailed to IFRawards@tr.com for Global, EMEA and Americas categories. Submissions for Asia-Pacific categories should be sent to steve.garton@tr.com.

Please indicate for which awards you are pitching, giving appropriate contact names.

Final selections will be made by the senior editorial team and the winners will be announced in the IFR Review of the Year published at [www.ifre.com](http://www.ifre.com) on December 14, and with the December 15 issue of IFR.

Notes on award categories:

- 1) Banks do not need to be active across a region to be considered for regional house awards.
- 2) Bank for Financial Institutions, Governments and Financial Sponsors cover all asset classes and regions, from LME to rights issues, privatisations to Century bonds, LBOs to IPOs and M&A and everything in between.
- 3) Capital Markets Adviser is open to non-underwriting advisory firms only.
- 4) M&A Adviser covers transactions completed in the awards year.
- 5) For M&A-related financing, loans will only be considered if the M&A transaction has completed in the awards year, as it is at this point they are funded. Bonds need to have priced within the awards year but are not contingent on the M&A having also completed.
- 6) Financing Package represents one financing programme across asset classes but all parts need not have been executed concurrently.
- 7) Leveraged and mid-market loans feed up into Loan House awards.
- 8) Bond awards do not embrace structured finance, which is treated separately.
- 9) The bond and bond house awards for financial, SSAR and covered are cross-currency.

10) US Bond House comprises all US dollar issuance in the US, including Yankees.

11) Only 144A and SEC-registered US dollar issues are eligible for US Bond and Yankee Bond awards.

12) SEC-registered and 144A deals from issuers based in emerging markets are included in Emerging Market categories.

13) Regional bond house awards are for any issuers in the relevant regional currencies, for example Europe Investment-Grade Corporate Bond awards are for investment-grade corporates in European currencies (including Eurodollars).

14) Yen bond awards include Samurais.

15) Niche-Market Bond comprises bonds in non-core currencies or niche markets in major currencies, such as Formosa.

16) Structured equity comprises equity-linked transactions, including those with derivative components, and structured cash equity transactions.

17) Structured equity feeds up into Equity House awards.

18) Restructuring includes formal debt restructurings and balance-sheet restructurings.

If you have any questions about the awards process, please contact Editor Matthew Davies +44 20 7542 7504 [m.davies@tr.com](mailto:m.davies@tr.com) or Deputy Editor Owen Wild +44 20 7542 8541 [owen.wild@tr.com](mailto:owen.wild@tr.com)

For Americas specific questions contact Stephen Lacey +1 646 223 8808 [stephen.lacey@tr.com](mailto:stephen.lacey@tr.com) and in Asia-Pacific Steve Garton, +852 2912 6670 [steve.garton@tr.com](mailto:steve.garton@tr.com)

**Presentation of the IFR Awards at the Grosvenor House Hotel, London will take place in the presence of HRH The Princess Royal, Patron of Save the Children, on January 29 2019.**

Further details on the event can be found at [www.ifrawards.com](http://www.ifrawards.com).

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## IFR AWARDS 2018

### ■ TOP AWARDS

Bank of the Year  
Bond House  
Equity House  
Loan House  
Emerging Markets Bond House  
Capital Markets Adviser  
M&A Adviser  
Restructuring Adviser  
Bank for Financial Institutions  
Bank for Governments  
Bank for Financial Sponsors

### ■ ISSUER AWARDS

SSAR Issuer  
Financial Issuer  
Corporate Issuer  
Financing Package

### ■ BOND AWARDS

US Bond House  
US Bond  
Yankee Bond  
Euro Bond House  
Euro Bond  
Yen Bond House  
Yen Bond  
Sterling Bond House  
Sterling Bond  
Swiss Franc Bond House  
Swiss Franc Bond  
Niche-Market Bond  
North America Investment-Grade Corporate Bond House  
North America Investment-Grade Corporate Bond  
Europe Investment-Grade Corporate Bond House  
Europe Investment-Grade Corporate Bond  
Europe Financial Bond House  
Europe Financial Bond  
North America Financial Bond House  
North America Financial Bond  
SSAR Bond House  
SSAR Bond  
Covered Bond House  
Covered Bond  
SRI Bond House  
SRI Bond  
Europe High-Yield Bond House  
Europe High-Yield Bond  
North America High-Yield Bond House  
North America High-Yield Bond

### ■ STRUCTURED FINANCE AWARDS

North America ABS House  
North America ABS Issue  
North America MBS House  
North America MBS Issue  
EMEA Structured Finance House  
EMEA Structured Finance Issue  
Asia-Pacific Structured Finance Issue

### ■ EMERGING MARKETS AWARDS

Emerging EMEA Bond House  
Emerging EMEA Bond  
Latin America Bond House  
Latin America Bond  
Asia Bond House  
Asia Bond

### ■ LOAN AWARDS

Americas Loan House  
North America Loan  
Latin America Loan  
EMEA Loan House  
EMEA Loan  
Asia-Pacific Loan House  
Asia-Pacific Loan  
North America Leveraged Loan  
EMEA Leveraged Loan  
North America Mid-Market Loan  
EMEA Mid-Market Loan

### ■ EQUITY AWARDS

North America Equity House  
North America IPO  
North America Secondary Equity Issue  
Latin America Equity House  
Latin America Equity Issue  
EMEA Equity House  
EMEA IPO  
EMEA Secondary Equity Issue  
Asia-Pacific Equity House  
Asia-Pacific IPO  
Asia-Pacific Secondary Equity Issue  
US Mid-Market Equity House  
EMEA Mid-Market Equity House

### ■ STRUCTURED EQUITY AWARDS

Americas Structured Equity House  
Americas Structured Equity Issue  
EMEA Structured Equity House  
EMEA Structured Equity Issue  
Asia-Pacific Structured Equity House  
Asia-Pacific Structured Equity Issue