THE YEAR IN NUMBERS

REVIEW OF THE YEAR 2018

¥2.65trn

■ PROCEEDS FROM SOFTBANK'S IPO OF ITS MOBILE ARM, THE SECOND-BIGGEST LISTING EVER

US\$3trn

■ AMOUNT OF OUTSTANDING CORPORATE DEBT RATED TRIPLE B, THE HIGHEST LEVEL EVER

GLOBAL INVESTMENT BANKING FEES BY REGION



Jan-Nov fees in US\$ billions, with % change from a year earlier

One-third

■ DECLINE IN ISSUANCE IN US HIGH-YIELD MARKET, AS INVESTORS BECOME MORE PICKY

61%

■ MONETARY POLICY RATE IN ARGENTINA, WHERE AUTHORITIES ARE STRUGGLING WITH A FINANCIAL CRISIS

BIGGEST IPOS OF ALL TIME

PROCEEDS RAISED, US\$bn

| Issuer | Date | Nation | Proceeds |
|--|------|--------|----------|
| Alibaba.com° Global trade starts here.™ | 2014 | *): | 25.0 |
| SoftBank | 2018 | • | 23.5 |
| 中国农业银行 AGRICULTURAL BANK OF CHINA | 2010 | *) | 22.1 |
| ICBC 🔢 | 2006 | *): | 22.0 |
| THE REAL LIFE COMPANY | 2010 | * | 20.5 |
| VISA | 2008 | | 19.7 |
| ™ General Motors | 2010 | | 18.1 |
| docomo | 1998 | • | 18.1 |
| Enel | 1999 | | 16.6 |
| facebook | 2012 | | 16.0 |
| Deutsche Telekom | 1996 | | 12.5 |

COLLAPSE IN EMERGING MARKET CURRENCIES

INDEXED LEVEL AGAINST US DOLLAR, JANUARY 1=100



Argentinian peso
 Turkish lira
 South African rand
 Russian rouble

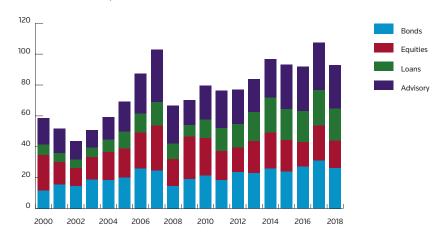
rrce: Refinitiv

中國銀行

BANK OF CHINA

UNDERWRITING AND ADVISORY FEES

FEES BY BUSINESS TYPE US\$bn



Source: Refinitiv

US\$30.85bn

■ BRIDGE LOAN TAKEN OUT BY TAKEDA PHARMACEUTICAL TO BUY SHIRE, THE LARGEST-EVER LOAN IN ASIA

Zero

■ DEALS THAT HAVE TAKEN ADVANTAGE OF SINGAPORE WEIGHTED VOTING RULES SINCE LAW CHANGED IN JUNE

GLOBAL INVESTMENT BANKING FEES

| | Managing bank or group | No of issues | Total US\$(m) | Share (%) |
|----|---------------------------|--------------|------------------|--------------|
| 1 | JP Morgan | 3,808 | 6,410.9 | 7.0 |
| 2 | Goldman Sachs | 2,392 | 5,815.2 | 6.3 |
| 3 | Morgan Stanley | 3,053 | 4,695.2 | 5.1 |
| 4 | BAML | 3,575 | 4,571.8 | 5.0 |
| 5 | Citigroup | 3,285 | 4,249.0 | 4.6 |
| 6 | Credit Suisse | 1,953 | 3,138.0 | 3.4 |
| 7 | Barclays | 2,489 | 2,926.1 | 3.2 |
| 8 | Deutsche Bank | 2,188 | 2,356.5 | 2.6 |
| 9 | Wells Fargo | 2,663 | 1,946.0 | 2.1 |
| 10 | HSBC | 2,697 | 1,827.6 | 2.0 |
| 11 | RBC CM | 2,013 | 1,792.0 | 2.0 |
| 12 | Mizuho Financial | 3,053 | 1,704.1 | 1.9 |
| 13 | UBS | 1,009 | 1,581.9 | 1.7 |
| 14 | BNP Paribas | 1,966 | 1,494.5 | 1.6 |
| 15 | MUFG | 2,314 | 1,370.6 | 1.5 |
| 16 | Sumitomo Mitsui | 2,625 | 1,344.0 | 1.5 |
| 17 | Jefferies | 826 | 1,302.2 | 1.4 |
| 18 | Bank of China | 2,375 | 1,215.0 | 1.3 |
| 19 | Lazard | 252 | 1,044.0 | 1.1 |
| 20 | TD Securities | 1,532 | 925.6 | 1.0 |
| 21 | BMO CM | 1,234 | 879.5 | 1.0 |
| 22 | Rothschild & Co | 341 | 866.3 | 0.9 |
| 23 | Credit Agricole CIB | 1,278 | 789.3 | 0.9 |
| 24 | SG CIB | 1,062 | 752.8 | 0.8 |
| 25 | CITIC | 2,698 | 746.6 | 0.8 |
| | Total | 47,652 | 91,874.1 | |

Source: Refinitiv. Jan-Nov 2018

BIGGEST LEVERAGED LOANS OF ALL TIME

| PROCEEDS RAISED, US\$bn | | | | | | |
|-------------------------|------|--------|----------|--|--|--|
| Issuer | Date | Nation | Proceeds | | | |
| TXU energy | 2007 | | 38.5 | | | |
| € Charter | 2015 | | 30.5 | | | |
| NABISCO | 1988 | | 27.4 | | | |
| DØLL | 2016 | | 26.3 | | | |
| yondel base | 2008 | | 19.7 | | | |
| Pernod Ricard | 2008 | | 17.9 | | | |
| Elltel | 2007 | | 16.3 | | | |
| Clear Channel | 2008 | | 16.1 | | | |
| Georgia-Pacific | 2005 | | 15.8 | | | |
| TOC | 2006 | | 15.5 | | | |
| REFINITIV 🔫 | 2018 | | 15.5 | | | |
| First Data. | 2007 | | 14.6 | | | |

625bp

■ HIKE BY THE CENTRAL BANK OF TURKEY IN SEPTEMBER, IN AN EFFORT TO HALT A **PLUNGE IN THE LIRA**

51% 50.3

■ SHAREHOLDING THAT FOREIGN BANKS ARE CHASING IN THEIR CHINESE JOINT VENTURES AFTER RULES WERE FINALLY EASED

■ NEW INTRADAY LOW FOR DEUTSCHE **BANK, AS PROBLEMS CONTINUE TO HOBBLE THE LENDER**

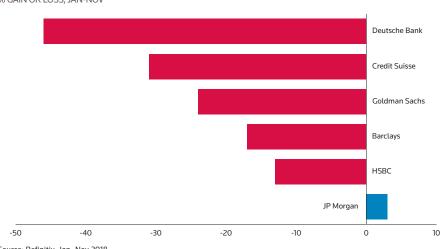
■ INTRADAY HIGH FOR THE CBOE

THE YEAR BELOW 10

VOLATILITY INDEX IN FEBRUARY; IT BEGAN

A POOR YEAR FOR BANK STOCKS

% GAIN OR LOSS, JAN-NOV



Source: Refinitiv, Jan-Nov 2018

Source: Refinitiv