

IFR AWARDS 2019 PROCESS

We invite banks to pitch now for the IFR Awards 2019.

To help with our selections, banks, advisers and issuers may submit brief written presentations along with supporting data. IFR journalists will also organise pitch meetings.

Pitching is entirely optional and consideration for an award will not be limited to advisers or issuers that participate in this way.

All written pitches should reach us by October 14.

We will continue to monitor the market until the end of the awards year (the period in which deals must price for consideration) and banks may submit addenda to include significant deals that price after submitting their pitches.

The awards year runs from November 16 2018 to November 15 2019.

In your presentations for house awards you may want to summarise achievements in the awards year. For instance:

- How has your institution progressed over the course of the year?
- What strategic goals have been met?
- How have they been achieved?
- In what ways has your institution adapted to the trends that have driven market activity during the year?
- What has been noteworthy about your deal roster, whether in terms of deal size, geographical and/or sectoral diversification, degree of innovation or complexity?

Presentations should include individual summaries of the main relevant transactions. Separate documents should be submitted for each major asset class.

Pitch meetings with IFR journalists are limited to a maximum of two hours per asset class. The contents of pitch meetings will be “on the record”, though comments can be made “off the record” if specifically stated at the time.

Pitch documents should be emailed to IFRAwards@refinitiv.com for Global, EMEA and Americas categories. Submissions for Asia-Pacific

categories should be sent to steve.garton@refinitiv.com.

Please indicate for which awards you are pitching, giving appropriate contact details.

Final selections will be made by the senior editorial team. The winners will be announced in the IFR Review of the Year published on www.ifre.com on December 13, and with the December 14 issue of IFR.

Notes on award categories:

- 1) Banks do not need to be active across a region to be considered for regional house awards.
- 2) Only transactions where a firm is acting as a non-underwriting adviser are considered for Capital Markets Adviser.
- 3) M&A Adviser covers transactions completed in the awards year.
- 4) Bank for Financial Institutions, Governments and Financial Sponsors covers all capital markets activity across regions, from LME to rights issues, privatisations to century bonds, LBOs to IPOs and M&A and everything in between.
- 5) The winner of Bank for Private Credit will have excelled in offering financing and other important client services to the rapidly growing private credit industry.
- 6) ESG House recognises the best bank for leading ESG financings across asset classes.
- 7) For M&A-related financing, loans will only be considered if the M&A transaction has completed in the awards year, as it is at this point they are funded. Bonds need to have priced within the awards year but are not contingent on the M&A having also completed.
- 8) Financing Package represents one financing programme across asset classes but all parts need not have been executed concurrently.
- 9) Leveraged and Mid-Market Loans feed up into Loan House awards.
- 10) Bond awards do not embrace structured finance, which is treated separately.
- 11) Bond and Bond House awards for Financial, SSAR and Covered are cross-currency.
- 12) US Bond House comprises all US dollar issuance in the US, including Yankees.
- 13) Only 144A and SEC-registered US

dollar issues are eligible for US Bond and Yankee Bond awards.

14) SEC-registered and 144A deals from issuers based in emerging markets are included in Emerging Market categories (along with domestic bond issues, etc).

15) Regional bond house awards are for any issuers in the relevant regional currencies, for example Europe Investment-Grade Corporate Bond awards are for investment-grade corporates in European currencies (including Eurodollars).

16) EMEA Issuer Bond House includes all issuance on behalf of issuers from the EMEA region across currencies. The US equivalent is for US-based issuers, including reverse Yankees.

17) Yen Bond awards include Samurais.

18) Niche-Market Bond awards comprise bonds in non-core currencies or niche markets in major currencies, such as Formosa.

19) Structured equity comprises equity-linked transactions, including those with derivative components, and structured cash equity transactions.

20) Structured equity feeds up into Equity House awards.

21) Restructuring includes formal debt restructurings and balance sheet restructurings.

22) Middle East Bond House feeds up into Emerging EMEA Bond House

If you have any questions about the awards process, please contact Editor Matthew Davies +44 20 7542 7504 matthew.davies@refinitiv.com Deputy Editor Owen Wild +44 20 7542 8541 owen.wild@refinitiv.com.

For Americas specific questions contact Stephen Lacey +1 646 223 8808 stephen.lacey@refinitiv.com

In Asia-Pacific contact Steve Garton, +852 2912 6670 steve.garton@refinitiv.com

Presentation of the IFR Awards at the Grosvenor House Hotel, London will take place on January 28 2020 in the presence of HRH The Princess Royal, patron of Save the Children.

Further details on the event are available at www.ifrawards.com.

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■ TOP AWARDS

Bank of the Year
Bond House
Equity House
Loan House
Derivatives House
Emerging Markets Bond House
ESG House
Capital Markets Adviser
M&A Adviser
Restructuring Adviser
Bank for Financial Institutions
Bank for Governments
Bank for Financial Sponsors
Bank for Private Credit Funds

■ ISSUER AWARDS

SSAR Issuer
Financial Issuer
Corporate Issuer
ESG Issuer
Financing Package

■ BOND AWARDS

US Bond House
US Bond
Yankee Bond
Euro Bond House
Euro Bond
Yen Bond House
Yen Bond
Sterling Bond House
Sterling Bond
Swiss Franc Bond House
Swiss Franc Bond
Niche-Market Bond House
Niche-Market Bond
US Issuers Bond House
Western Europe Issuers Bond House
North America Investment-Grade
Corporate Bond House
North America Investment-Grade
Corporate Bond
Europe Investment-Grade Corporate
Bond House
Europe Investment-Grade Corporate
Bond

North America Financial Bond House
North America Financial Bond
Europe Financial Bond House
Europe Financial Bond
SSAR Bond House
SSAR Bond
Covered Bond House
Covered Bond
North America High-Yield Bond House
North America High-Yield Bond
Europe High-Yield Bond House
Europe High-Yield Bond

■ STRUCTURED FINANCE AWARDS

North America ABS House
North America ABS Issue
North America MBS House
North America MBS Issue
EMEA Structured Finance House
EMEA Structured Finance Issue
Asia-Pacific Structured Finance Issue

■ EMERGING MARKETS AWARDS

Emerging EMEA Bond House
Emerging EMEA Bond
Middle East Bond House
Latin America Bond House
Latin America Bond
Latin America Local Market Bond
House
Latin America Local Market Bond
Asia Bond House
Asia Bond

■ DERIVATIVES AWARDS

Equity Derivatives House
Credit Derivatives House
Interest Rate Derivatives House
Foreign Exchange Derivatives House

■ LOAN AWARDS

Americas Loan House
North America Loan
Latin America Loan
EMEA Loan House

EMEA Loan
Asia-Pacific Loan House
Asia-Pacific Loan
North America Leveraged Loan
EMEA Leveraged Loan
North America Mid-Market Loan
EMEA Mid-Market Loan

■ ESG AWARDS

Green Bond
Green Loan
Social Bond
Social Loan
ESG Opinion Provider

■ EQUITY AWARDS

North America Equity House
North America IPO
North America Secondary Equity Issue
Latin America Equity House
Latin America Equity Issue
EMEA Equity House
EMEA IPO
EMEA Secondary Equity Issue
Asia-Pacific Equity House
Asia-Pacific IPO
Asia-Pacific Secondary Equity Issue
US Mid-Market Equity House
EMEA Mid-Market Equity House

■ STRUCTURED EQUITY AWARDS

Americas Structured Equity House
Americas Structured Equity Issue
EMEA Structured Equity House
EMEA Structured Equity Issue
Asia-Pacific Structured Equity House
Asia-Pacific Structured Equity Issue

■ RESTRUCTURING AWARDS

Americas Restructuring House
EMEA Restructuring House
Asia-Pacific Restructuring Deal